| 1 | BEFORE THE |
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| 2 | ILLINOIS COMMERCE COMMISSION |
| 3 | ILLINOIS GAS COMPANY) DOCKET NO) 00 -0132 |
| 45 | Petition pursuant to Section 6-102 of) the Public Utilities Act seeking) authority to incur indebtedness in the) |
| 6 | <pre>amount of \$3,200,000.00 to be repaid) over a period of time in excess of) twelve months, to give security)</pre> |
| 7 | therefor, and to pay the proceeds of) such funds received for such) |
| 8 | indebtedness; determining the fee to be) paid pursuant to Section 6-108 of the) |
| 9 | Public Utilities Act; and ratifying) incurrence of existing indebtedness.) |
| 10 | Springfield, Illinois |
| 11 | April 25, 2000 |
| 12 | Met, pursuant to notice, at 1:30 P.M. |
| 13 | BEFORE: |
| 14 | MR. DONALD L. WOODS, Examiner |
| 15 | APPEARANCES: |
| 16 | MR. STANLEY L. MORRIS |
| 17 | Quinn, Johnston, Henderson & Pretorius 3 North Old State Capitol Plaza Springfield, Illinois 62701 |
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| 19 | (Appearing on behalf of Illinois Gas Company) |
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| 22 | SULLIVAN REPORTING COMPANY, by Cheryl A Davis Reporter #084-001662 |

| 1 | APPEARANCES: (Cont'd) |
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| 2 | MR. CLAYTON NG |
| 3 | MR. MICHAEL McNALLY 527 East Capitol Avenue |
| 4 | Springfield, Illinois 62794 |
| 5 | (Appearing on behalf of the Staff of the Illinois Commerce Commission) |
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| 2 | WITNESSES | DIRECT | CROSS | REDIRECT | RECROSS |
| 3 | PAUL G. NEFF | 6 | | | |
| 4 | By Mr. Morris | 6 | | | |
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| 12 | EXHIBITS | | ľ | MARKED | ADMITTED |
| 13 | Petitioner's 1 - 5 | | | 4 | 9 |
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| 1 | PROCEEDINGS |
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| 2 | (Whereupon Petitioner's |
| 3 | Exhibits 1 through 5, |
| 4 | inclusive, were marked for |
| 5 | identification.) |
| 6 | EXAMINER WOODS: On the record. |
| 7 | I call for hearing 00-0132, the matter of |
| 8 | Illinois Gas Company, a petition pursuant to Section |
| 9 | 6-102 of the Public Utilities Act seeking authority |
| 10 | to incur indebtedness in the amount of \$3.2 million |
| 11 | to be repaid over a period of time in excess of |
| 12 | twelve months, to give security therefor, and to pay |
| 13 | the proceeds of such funds received for such |
| 14 | indebtedness, determining the fee to be paid pursuant |
| 15 | to Section 6-108 of the Public Utilities Act, and |
| 16 | ratifying incurrence of existing indebtedness. |
| 17 | This cause comes on for hearing April 25, |
| 18 | 2000 before Donald L. Woods, duly appointed Hearing |
| 19 | Examiner, under the authority of the Illinois |
| 20 | Commerce Commission. The purpose of today's hearing |
| 21 | is for the introduction into evidence of testimony |
| 22 | and exhibits, if any, the cross-examination of |

- 1 testimony and exhibits.
- 2 At this time I'd take the appearances of
- 3 the parties, please, beginning with the Applicant.
- 4 MR. MORRIS: Stanley Morris of Quinn, Johnston,
- 5 Henderson and Pretorious, Three North Old State
- 6 Capitol Plaza, Springfield, Illinois 62701, telephone
- 7 number of 753-1133.
- 8 EXAMINER WOODS: On behalf of Staff.
- 9 MR. NG: Clayton Ng on behalf of Staff, 527 East
- 10 Capitol Avenue, Springfield, Illinois 62701.
- 11 MR. McNALLY: Michael McNally on behalf of
- 12 Staff, 527 East Capitol Avenue, Springfield, Illinois
- 13 62701.
- 14 EXAMINER WOODS: Any additional appearances?
- MR. MORRIS: No, Mr. Woods, but I would like the
- 16 record to show that we also have Roger Avery who is
- 17 president of the Illinois Gas Company in attendance.
- 18 EXAMINER WOODS: Okay. Mr. Avery, welcome to
- 19 our little abode here.
- 20 MR. AVERY: Well, I've been here many times
- 21 before.
- 22 EXAMINER WOODS: And I understand we also have

- 1 witnesses who intend to testify. At this time I'd
- 2 ask any witness who intends to give testimony to
- 3 please stand and raise their right hand.
- 4 (Whereupon two witnesses were
- 5 sworn by Examiner Woods.)
- 6 EXAMINER WOODS: Be seated.
- 7 Are you ready to proceed, Mr. Morris?
- 8 MR. MORRIS: I am.
- 9 EXAMINER WOODS: You may proceed.
- 10 MR. MORRIS: Thank you.
- 11 PAUL G. NEFF
- 12 called as a witness on behalf of Illinois Gas
- 13 Company, having been first duly sworn, was examined
- 14 and testified as follows:
- 15 DIRECT EXAMINATION
- 16 BY MR. MORRIS:
- 17 Q. Would you state your name and your
- 18 business address for the record, please?
- 19 THE WITNESS:
- 20 A. My name is Paul G. Neff. My business
- 21 address is Illinois Gas Company, 1004 State Street,
- 22 P.O. Box 596, Lawrenceville, Illinois 62439-0596.

- 1 Q. And what is your job title or your
- 2 capacity with Illinois Gas Company?
- 3 A. I am the Assistant Treasurer and
- 4 Comptroller.
- 5 Q. Mr. Neff, I'm going to show you a document
- 6 that I've had previously identified as Petitioner's
- 7 Exhibit 1 and ask you if you can identify that
- 8 document, please.
- 9 A. Yes, I can. That is my prepared
- 10 testimony.
- 11 Q. And indicated that it was filed with the
- 12 Commission on February 7th of this year?
- 13 A. Yes, sir.
- 14 Q. And also asking then if you would look at
- 15 documents previously marked for identification as
- 16 Exhibits 2 through 5 and ask you to describe or
- 17 identify those documents, please.
- 18 A. Okay. Exhibit 2 is a table showing short
- 19 and long-term note balances from the quarter ended
- 20 December 31, 1989 through the quarter ended December
- 21 31, 1999, and a ten-year average calculation on
- 22 that.

- 1 Exhibit 3 is an analysis of long-term debt
- 2 proposals showing various costs and interest rates
- 3 from four different banks that responded to our
- 4 request for financing.
- 5 Exhibit 4 is the letter, a copy of the
- 6 letter from Community Bank and Trust outlining their
- 7 proposal to Illinois Gas Company for their financing
- 8 package.
- 9 And Exhibit 5 is a schedule showing common
- 10 equity balances as of year end from 1988 through 1998
- 11 and a ten-year average on that.
- 12 Q. Mr. Neff, were Exhibits 1, 2, 3, and 5
- 13 prepared by you or under your supervision?
- 14 A. Yes, sir, they were.
- 15 Q. And Exhibit 4, which is the proposal from
- 16 the Community Bank and Trust, was prepared in
- 17 response to a request for proposal submitted by you
- 18 and Mr. Avery?
- 19 A. Yes, sir.
- 20 MR. MORRIS: Mr. Woods, at this time I would
- 21 offer into evidence Petitioner's Exhibits 1 through 5
- 22 and tender the witness for cross-examination.

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1 EXAMINER WOODS: Any objection to the exhibits?
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- MR. NG: No objection.
- 3 EXAMINER WOODS: The documents are admitted
- 4 without objection.
- 5 (Whereupon Petitioner's
- 6 Exhibits 1 through 5,
- 7 inclusive, were received into
- 8 evidence.)
- 9 EXAMINER WOODS: Any cross-examination?
- 10 MR. NG: No cross.
- 11 EXAMINER WOODS: Okay. On behalf of Staff,
- 12 Mr. Ng, do you have a recommendation in this docket?
- 13 MR. NG: Yes, I do, Mr. Examiner. Based on my
- 14 review of the filing, I see no reason as to why the
- 15 Company should not be allowed to issue this \$3.2
- 16 million of debt.
- 17 However, I would like to note that the
- 18 \$6,400 fee proposed by the Company is inaccurate. In
- 19 Docket 89-0212 the Company was authorized to issue
- 20 \$2.2 million of debt for which they paid a \$4,400
- 21 fee. Of this amount, \$555,612 is still outstanding,
- 22 and because part of the current issue or proposed

- 1 issue would be used for the purpose of retiring this
- 2 amount, the Company should not be double-charged this
- 3 fee. Therefore, the \$6,400 proposed amount would be
- 4 reduced to \$5,289.
- 5 EXAMINER WOODS: Okay, and before beginning
- 6 today, Mr. Morris and Mr. Neff, the witness has
- 7 indicated that this matter had been discussed with
- 8 you. Is that correct?
- 9 MR. MORRIS: That's correct.
- 10 EXAMINER WOODS: And you are in agreement with
- 11 Staff's calculations?
- MR. MORRIS: Yes.
- MR. NEFF: Yes, sir.
- 14 EXAMINER WOODS: Okay. Mr. McNally, a
- 15 position? Okay.
- 16 Anything further, Mr. Morris?
- 17 MR. MORRIS: No, sir.
- 18 EXAMINER WOODS: Mr. Ng?
- 19 MR. NG: No, sir.
- 20 EXAMINER WOODS: This docket is marked Heard and
- 21 Taken. Thank you all very much.
- 22 HEARD AND TAKEN

| 1 | STATE OF ILLINOIS |))SS |
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| 2 | COUNTY OF SANGAMON |) |
| 3 | CASE NO.: 00-0132 | |
| 4 | TITLE: ILLINOIS GAS | COMPANY |
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| 8 | CERT | IFICATE OF REPORTER |
| 9 | | vis, do hereby certify that I am |
| 10 | Company of Chicago, | cracted by Sullivan Reporting Illinois; that I reported in |
| 11 | the hearing on the ak | ce taken and proceedings had on cove-entitled case on the 25th |
| 12 | true and correct tran | that the foregoing 10 pages are a nscript of my shorthand notes so |
| 13 | directed by the Comm | nd contain all of the proceedings ission or other persons |
| 14 | stenographically repo | |
| 15 | of April, A.D., 2000 | field, Illinois, on this 27th day |
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| 18 | | Certified Shorthand Reporter License No. 084-001662 |
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